

Michael Rolland Sullivan

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Academic appointments

2024– Assistant professor, Western University (University of Western Ontario)
2023 Post-doctoral fellow, Harvard Business School

Education

2023 PH.D. in Economics, Yale University
Committee: Katja Seim (chair), Philip Haile, Steven Berry
2020 M.PHIL. in Economics, Yale University
2018 M.A. in Economics, Yale University
2016 B.Sc. in Pure Mathematics and Economics, Memorial University of Newfoundland

Working papers

Price Controls in a Multi-Sided Market. 2023.

Cross-Channel Competition and Complementarities in US Retail (with Hiroki Saruya). 2023.

Sources of Limited Consideration and Market Power in E-commerce. 2023.

- *Revision requested at American Economic Journal: Microeconomics.*

Demand with Network Externalities: Identification and an Application to the Dating Websites Industry. 2022.

Publications

Market Design for Personal Data (with Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, Katja Seim, and Fiona M. Scott Morton). 2023. *Yale Journal on Regulation*.

Conference and Seminar Presentations

- 2024 Allied Social Science Associations (ASSA) Annual Meeting (Econometric Society session, “Pricing and Demand with Digital/Online Markets”)
- 2023 Bank of Canada; University of Western Ontario; McGill University; Columbia Business School — Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board; Toulouse School of Economics; NBER Summer Institute (Industrial Organization and Digital Economics and Artificial Intelligence sections); University of Michigan (IO Seminar); Stanford University (IOPLUS seminar); Bank of Canada Payments, Multi-Sided Platforms, and Payments Workshop (as discussant); Harvard Business School (D³ Seminar); National Association for Business Economics TEC Conference; The Ohio State University (Applied Microeconomics Seminar)
- 2022 5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist Symposium (at Yale University); Amazon Core AI
- 2021 Young Economist Symposium (at Princeton University)

Awards

- 2023 George Trimis Prize for distinguished dissertations in economics (Yale University)
- 2016 Governor General’s Medal for best academic performance in university’s graduating class (Memorial University of Newfoundland)

Grants

- 2021 Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

Referee service

RAND Journal of Economics, Journal of Political Economy Microeconomics, Journal of International Economics, the Economic Journal, Information Systems Research

Citizenship

Canada